

**Tesla #081325-TES**

Pricing for contract #081325-TES offers Sourcewell participating agencies the following discounts:

- 1% discount off the configuration of the vehicle (base model, paint and wheels), not inclusive of the destination fee and order fee.
- Tesla is offering the following volume discounts, as of 2025, which replace the 1% flat price discount:
  - 6-15 deliveries: 2%
  - 16-50 deliveries: 3%
  - 51+ deliveries: 4%